Business Advising
The Division of Minority and Women’s Business Development provides business counseling services and helps MWBEs navigate NYS government, as well as ESD small business and MWBE programs, both directly and through referrals to other state partners.

For more information, contact:
mwbebizadvisor@esd.ny.gov

For Certification Application and Information:
www.ny.newnycontracts.com
Help Line: 212/803-2414
Email: mwbecertification@esd.ny.gov

New York State currently has one of the largest databases of certified firms in the nation.
www.esd.ny.gov
The Empire State Development MWBE Business Development Unit promotes growth and opportunity for MWBE firms through education and outreach to agencies and prime contractors throughout New York State. Information and resources include:

- Finding contracting opportunities
- Tools for launching/expanding your business
- Business training, technical support, access to capital programs
- Local/regional events and workshops

MWBE Business Development Unit
- Regional opportunity expos
- Prime contractor support
- MWBE search assistance
- Agency/Prime contractor introductions
- Facilitation of MWBE partnerships
- Procurement strategy counseling

Special Initiatives
- Supply chain diversity initiatives
- Manufacturer distribution initiatives
- Industry roundtable events

Additional ESD Resources
New York State Contract Reporter - New York State’s Official Source of Contracting Opportunities. Find procurement opportunity listings for all NYS procurements over $50,000. For info visit: www.nyscr.org

Resources & Information

Empire State Development Resources
Small Business Services
A wide array of programs and initiatives to support small businesses and help entrepreneurs maximize their opportunities for success. For info visit: http://www.esd.ny.gov/smallbusiness.html

Please also look for ESD Programs such as:
- Entrepreneurial Assistance Program (EAP) esd.ny.gov/BusinessPrograms/EAP.html
- Small Business Revolving Loan Fund esd.ny.gov/BusinessPrograms/SBRLF.html
- NYS Surety Bond Assistance Program esd.ny.gov/BusinessPrograms/BondingAssistance.html
- Bridge to Success Loan Program esd.ny.gov/BusinessPrograms/Data/Bridge_to_success/#bridge_to_success_program_description.pdf
- Business Mentor NY http://BusinessMentor.ny.gov

Other Resources
NYS MWBE Forum Opportunities Book
A go-to resource to help identify NYS agencies and authorities with the right opportunities for your company. www.nysmwbeforum.org/opportunities

OPEN BOOK NY
Find data on active NYS agency contracts. www.openbooknewyork.com

Small Business Development Center Network
Free technical assistance available for NYS businesses. www.nyssbdc.org/locations.html

Procurement Technical Centers (PTACs)
A resource for businesses pursuing and performing under government contracts. www.aptac-us.org/find-a-ptac/?state=NY

Small Business Administration (SBA)
The U.S. Small Business Administration helps Americans start, build and grow businesses through an extensive network of field offices and partnerships with public and private organizations. www.sba.gov